

1 **Title:** Attending to design when developing complex health interventions: a qualitative
2 interview study with intervention developers and associated stakeholders.

3 **Short title:** Designing complex health interventions: a qualitative study

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21

22 **Abstract**

23 **Background**

24 Guidance and frameworks exist to assist those developing health interventions but may offer limited
25 discussion of 'design', the part of development concerned with generating ideas for and making
26 decisions about an intervention's content, format and delivery. The aim of this paper is to describe
27 and understand the views and experiences of developers and associated stakeholders in relation to
28 how design occurs in health intervention development.

29 **Methods**

30 Semi-structured interviews were conducted with 21 people who had developed complex
31 interventions to improve health and/or who were relevant stakeholders (e.g. funders and publishers
32 of intervention development work), regarding their views, experiences and approaches to
33 intervention design. Sampling was purposive in terms of maximising diversity. A thematic inductive
34 analysis was conducted.

35 **Results**

36 Approaches to design varied substantially between intervention developers. This contrasted with
37 consistency in other activities undertaken during development, such as literature review. Design also
38 posed more challenges than other parts of development. We identified six 'modes' of design:
39 informed; negotiated; structured; delegated; 'my baby'; and creative partnership. In understanding
40 the differences between these different modes, and the challenges posed by intervention design, we
41 identified three key themes: enabling creativity during the design process; working with different
42 types of knowledge; and 'stabilising' (developing clear shared understandings of) the intervention
43 development to enable design.

44 **Conclusions**

45 Design has received less attention than other activities undertaken when developing interventions
46 to improve health. Developers take a variety of approaches to design and often find it challenging.
47 Guidance for intervention development in health has tended to see design as proceeding in a
48 predictable and controlled manner from acquired knowledge. Our study suggests that design rarely
49 reflects this rational ideal. Future guidance on intervention development in healthcare should
50 support developers to work effectively with different types of knowledge, to help design progress
51 more smoothly and to maximise creativity.

52 **Introduction**

53 The terms “design” and “development” are sometimes used interchangeably to describe the process
54 by which an initial idea for a new intervention is progressed to the point at which there is a
55 document or manual describing the intervention and how it should be delivered, ready for formal
56 evaluation (1, 2). This tendency to conflate design and development may have contributed to
57 “design” receiving insufficient attention. “Approaches” to intervention development are guidance or
58 frameworks which describe a method for developing interventions that others can follow (2). A
59 recent review of approaches to the development of health interventions identifies multiple actions
60 within the development process (2). These include actions concerned with understanding the
61 nature, causes and context of a problem; identifying and summarising relevant evidence e.g.
62 regarding the effectiveness of similar interventions; and testing prototype versions of the
63 intervention for acceptability and feasibility. Design encompasses actions undertaken during
64 intervention development that focus on generating ideas for, and making decisions about the
65 content, format and delivery of an intervention. Design tends to continue throughout the
66 development process, although there may be periods when design is the focus. It is distinct from,

67 but interlinked with, and often dependent on, other actions undertaken within intervention
68 development such as problem definition and prototype testing.

69 A complex intervention is one with multiple interacting components that requires changes in: the
70 behaviour of those delivering or receiving the intervention; the structures and/or processes of the
71 surrounding system (3-5). Complexity resides not only in the intervention itself but in its interaction
72 with systems – these interactions are likely to be hard to fully anticipate and measure, and include
73 intended and unintended consequences. Widely cited United Kingdom Medical Research Council
74 (MRC) guidance on the development and evaluation of complex interventions (6) has little detail on
75 design. The key elements of the development phase identified by the MRC guidance are: 1.
76 Identifying the evidence base; 2. Identifying/developing theory; and 3. Modelling process and
77 outcomes. Little is said about how these might be used when designing an intervention. Although
78 other guidance for intervention development in health does pay attention to design, particularly in
79 relation to digital interventions (7), (8) or service developments (9) (10) to date these have been
80 much less widely cited and used than the MRC guidance.

81 Reports of the development of specific new complex interventions have also tended to say little
82 about the process of intervention design, although recently more detailed accounts have started to
83 appear (see e.g. (11), (12, 13)). This relative absence of discussion of design within intervention
84 development in healthcare is in contrast to the large volume of relevant research in fields such as
85 product design and organisational management and innovation. Design as seen from the perspective
86 of those working in organisational management is conceptualised within the “fuzzy front end” of
87 new product development – the “fuzzy” recognising that this part of development is often messy
88 and unpredictable (14) (15). Research in this field has been concerned with understanding key
89 features of front end activity, like how knowledge is created and mobilised; and with creativity and
90 how teams can work to maximise the generation of useful ideas within new product development
91 (16, 17). Within product design, “design thinking”, has been influential. Design thinking is a

92 collection of approaches to innovation with common features, including empathy with end-users'
93 needs and wants, being solution rather than problem focused, an emphasis on prototyping and
94 using creative techniques to enable participants to maximise the number of imagined solutions (18,
95 19). Design thinking has been widely used in other fields and there is increasing interest in its
96 potential for social and health interventions (19-21).

97 Design thinking is closely related to the field of human or user centred design, which has its origins in
98 computer-based technology development (22). A recent scoping review (17) has mapped the use of
99 human centred design in health research, identifying 21 applications in diverse geographical and
100 clinical areas. The review authors comment that although there is considerable use of design
101 thinking and human centred approaches within healthcare intervention development, it is difficult to
102 bring these together in an academic literature review. This is because materials originate from
103 different types of organisations (including design agencies; see for example (23)) who tend to report
104 in the grey literature; use varied language for similar concepts and often do not report methods
105 clearly (20). These factors may contribute to why there has been relatively limited incorporation of
106 this literature and thinking within academic health research.

107 More widely adopted within health intervention development are the approaches of co-production
108 or co-design; the active involvement of key stakeholders – usually including the intended target
109 population (in health terms this is often patients and the public), and those delivering the
110 intervention (2, 24). As with design thinking and human centred design, there are various
111 approaches to co-design but all share a commitment to power sharing in relation to design decisions
112 with these stakeholders. However co-design in particular, unless explicitly articulated, is a broad
113 concept which varies in the level of involvement of stakeholders.

114 A qualitative study involving eleven developers of internet based public health interventions at one
115 US university identified the importance of a strong research team, of planning and documenting
116 decisions during design (25). Other themes were specific to the software development context.

117 Research which brings together learning about design from across different intervention
118 developments to improve health is lacking. As part of a wider study on Identifying and assessing
119 different approaches to developing complex interventions (INDEX) to develop guidance for those
120 developing complex interventions to improve health, a qualitative interview study was conducted
121 and is reported in this paper. INDEX also included a review of published approaches to intervention
122 development (2), a review of primary research reporting intervention development, an e-Delphi
123 study and a consensus workshop (26). The aim of the qualitative study was to understand
124 experiences and challenges of intervention development in health and healthcare from the
125 perspectives of intervention developers and associated stakeholders in this endeavour. 'Design' was
126 identified as a key focus during the conduct of early interviews. The aim of this paper is to describe
127 and understand the views and experiences of developers and other stakeholders in relation to how
128 design occurs in in health intervention development.

129 **Methods**

130 A qualitative study involving semi-structured interviews with people who had developed complex
131 interventions to improve health and/or who were associated stakeholders, e.g. funders and
132 publishers of intervention development, was conducted. Ethical approval was received from
133 University of Stirling (reference GUEP37) prior to commencing recruitment.

134 **Sampling**

135 Sampling was purposive in terms of maximising diversity, with participants selected according to the
136 following criteria: amount of intervention development experience; role within the development
137 team (lead, co-investigator (including patient and public co-applicants), researcher); professional
138 background (clinical including medical, nursing and allied health professionals; social scientists
139 including health psychologists sociologists and economists; others e.g. product designers);
140 geographical location (UK, other European countries, other parts of the world); and intervention

141 type and setting. Associated stakeholders were people with a responsibility for, or who might be
142 affected by, intervention development activity. Approached in this category were those with a role
143 in using or implementing healthcare interventions as well as journal editors and members of
144 research funding panels. Associated stakeholders were included to explore their views on the scope
145 and quality of intervention development work and the approaches and methods used. An attempt
146 was made to recruit participants whose method of intervention development had been informed by
147 a particular approach, framework or guidance, for example theory and evidence based, partnership
148 etc. (2). However, at interview this classification was difficult to apply because participants had used
149 varied approaches in different intervention developments and sometimes deviated significantly from
150 their intended approach. The aim of our purposive sampling strategy was to understand design
151 from multiple perspectives, rather than to compare the experience of specific different subgroups.

152 Potential participants were identified via a variety of sources: authors of papers identified via the
153 two INDEX reviews (2, 26), members of the INDEX project international expert panel, our personal
154 knowledge of individuals working in health services research and on funding panels, funding
155 websites; snowball sampling from initial participants (e.g. in an attempt to increase international
156 participation). Sampling was also informed by the developing analysis, for example we recruited a
157 participant with an art and design background, in response to the developing theme around
158 creativity. During fieldwork, the team monitored the characteristics of participants to ensure
159 maximum variety within the sample.

160 **Data collection**

161 Potential participants were approached by email, provided with an information sheet and invited to
162 complete a brief questionnaire. The questionnaire was personalised, referring to a specific
163 intervention development project that the potential participant had been involved in. Projects were
164 identified either from the INDEX review of primary research studies, or via internet searches.

165 Respondents were asked whether they had participated in other intervention development which

166 used a different approach. Respondents were also invited to comment on key challenges for
167 intervention development and to suggest other potential interviewees. Associated stakeholders
168 were sent a modified questionnaire, asking whether they had personal experience of intervention
169 development in addition to their role (e.g. funding panel, editor). Questionnaires provided useful
170 background to the interview, enabling optimum use of interview time, but participants were not
171 included or excluded on the basis of responses given. Interested participants were then contacted by
172 NR to arrange a suitable time and mode (skype, telephone, face-to-face) of interview. Prior to
173 interview, NR familiarised herself with the interviewee's published intervention development work.
174 Before interviews, participants completed a consent process (verbal for telephone/skype and
175 written for face-to-face). All interviews were conducted in English by NR, an experienced qualitative
176 researcher.

177 A topic guide was developed and agreed within the team covering aims, participants, actions taken
178 and outcomes from intervention development, including what aspects had been challenging and
179 why, and what had worked well. Some interviews took a broadly narrative approach, with
180 interviewees describing the process of developing a single intervention from initial idea through to
181 evaluation and implementation, with a focus on any aspects that had been challenging and how
182 those challenges were resolved. Other interviewees gave examples from, and discussed their
183 experiences of, more than one intervention development. All interviews were digitally-recorded
184 using an encrypted audio recorder. Reflective field notes were made after the interview, to assist
185 with analysis and to record any other information not gathered during the recorded interview.
186 Interviews were transcribed verbatim, checked and anonymised. In some cases, email
187 correspondence took place following the interview to clarify discussion points. These, and
188 completed responses to the email recruitment questionnaire, were included in the coded data set.
189 Maintaining anonymity of the participants was particularly important as some participants were well
190 known within the health research community. The need for this was confirmed during early

191 interviews when one person reviewed their transcript and asked for a small amount of text to be
192 deleted and another person asked during the interview for a specific section to be considered “off
193 the record”. Following these interviews the team took the decision that only NR would know who
194 had been interviewed. To ensure anonymity, identifying details were removed by NR before
195 transcripts were shared with the research team.

196 **Analysis**

197 Data analysis broadly followed a thematic approach, including data familiarisation, coding, searching
198 for and defining themes (27) and included data saturation (28). Data collection and analysis occurred
199 concurrently; emergent themes and issues from earlier interviews informed the content of
200 subsequent interviews and the topic guide evolved throughout data collection. As data collection
201 and analysis progressed, a coding frame was devised, tested and refined by NR (social scientist), PH
202 (academic general practitioner), KT (social scientist) and ED (academic allied health professional),
203 and applied to the transcripts by NR using NVivo 11 (29). Each member of the team applied the
204 developed coding frame independently to one transcript; the aim of this exercise was to allow
205 comparison of, and reflection on, differences. The emerging analysis was discussed at regular team
206 meetings (NR, PH, KT and ED) and with AOC. Data collection ceased when no new themes were
207 identified or significantly elaborated i.e. “saturation” (28).

208 In this paper, quotes are used to illustrate findings. Some minor details have been changed, for
209 example gender, to reduce the chance of others identifying the participants. Interviewees often used
210 the terms ‘design’ and ‘development’ interchangeably during the interviews. In the quotes that
211 follow there are a number of places where interviewees refer to ‘development’ when describing
212 ‘design’. The original wording has been kept.

213 **Findings**

214 Description of participants

215 The interviews were conducted between February 2017 and January 2018. Twenty-nine individuals
216 were invited for interview and 21 agreed (table 1). Most of those who declined to be interviewed
217 were based outside the UK. Most participants had held various roles across different intervention
218 developments (e.g. lead on one, co-investigator on another). Where this was the case, they were
219 categorised either according to their role on the intervention development most discussed; or, if no
220 single intervention dominated discussion, to their most senior role within an intervention
221 development team (i.e. lead: co-investigator: wider team). Only two participants (both on research
222 funding panels) had no direct experience of developing interventions. Most of those characterised
223 as developers also had experience of one or more stakeholder roles; a clinician or patient using
224 health interventions, roles on funding panels and/or as journal editors. Between them, participants
225 had experience of a wide range of intervention development approaches, including theory-led,
226 participatory, target population centred and combined approaches (2). Seventeen participants were
227 based in the UK (including three who had previously lived and worked in other countries); two in
228 other European countries, and two in North America. Seventeen of the interviews were conducted
229 by telephone, two by Skype (with video), and two (both with PPI contributors) face-to-face.
230 Interview duration varied from half an hour to one hour 42 minutes with an average of 60 minutes.

231 **Table 1: Participants' characteristics (n=21)**

| | Number |
|---|--------|
| <i>Discipline</i> | |
| Clinician (doctors, nurses, allied health, public health) | 10 |
| Methodologist (health psychologists; health economists; sociologists, product design) | 9 |
| Patient | 2 |
| <i>Role in intervention development</i> | |

| | |
|---|----|
| Senior leads (had led multiple intervention development projects) | 4 |
| Project leads (had led one or two intervention developments) | 4 |
| Co-investigators ¹ | 8 |
| Wider team (Contract researchers ² and stakeholders ³) | 3 |
| No personal experience of development (funders of development) | 2 |
| <i>Country</i> | |
| UK | 17 |
| EU | 2 |
| North America | 2 |
| <i>Gender</i> | |
| Female | 13 |
| Male | 8 |

232 Notes

233 1. Co-investigators were people who were named on the funding application and were
234 typically involved in all stages of the intervention development project from conception to
235 completion. They shared the responsibility for the project with a project lead and were core
236 members of the team. PPI contributors were included in this category if they were named on
237 a project proposal or funding application.

238 2. Contract researchers were employed to carry out tasks associated with the intervention
239 development. They typically knew the detail of the intervention development process, but
240 were not involved in the conception of the project.

241 3. Stakeholders were health professional, patient or public contributors who would have a role
242 in using, purchasing or implementing the developed intervention. They might be consulted
243 about aspects of the project and the plans for the proposed intervention, but did not have a
244 responsibility for the successful delivery of the intervention development project.

245 **Design is more varied and more challenging than other intervention**

246 **development actions**

247 The intervention development processes discussed varied widely in terms of type and setting of
248 intervention, team configuration and approach taken. Yet most interviewees described undertaking
249 similar actions in similar ways. These included literature reviews, exploratory qualitative and/or
250 quantitative data collection to understand the health problem and its context, and early feasibility
251 and acceptability testing. These actions usually presented interviewees with few difficulties. Where
252 there were challenges, interviewees described being able to respond to them, for example in
253 handling the quantity and diversity of published literature, or in recruiting sites to participate in early
254 feasibility testing. In contrast, the action of designing the intervention, that is generating ideas and
255 making decisions about the content, format and delivery of the intervention, varied substantially,
256 and challenges were more difficult to overcome.

257 **Six modes of intervention design**

258 From the processes and actions described by interviewees, the team identified six modes of
259 intervention design. These modes are not intended to be an exhaustive taxonomy of design
260 approaches but more an illustration of how people go about it and the issues raised. In the first
261 three modes - delegated design, creative partnership and negotiated design - design took place
262 beyond the core intervention development team. In the latter three - informed design, structured
263 design, and 'my baby' design - the creation of the intervention largely took place within the
264 development team. Some interventions operated in one mode for the early stages of development,
265 moving into a different mode later in the process. For example, the programme theory or logic
266 model might be developed in 'informed' design mode and operationalised in 'negotiated' design
267 mode. These six modes are described below.

268 **Delegated design.** Here, part of the design process was delegated to an external expert collaborator,
269 developer or provider of similar interventions. Examples included web designers and providers of
270 training interventions for healthcare professionals. In some cases, the development team presented
271 this design expert with a very detailed brief. In other cases, they presented an outline of the
272 intervention which the designer then used to create a prototype. One example was a web-based
273 intervention where the team specified different modules that the website must contain, as well as
274 information about how they wanted users to be guided through the website, but other aspects of
275 how the website looked and worked were left to the external expert. Although sometimes the
276 development team and design team remained separate, in other examples the roles between the
277 research and design teams were more fluid. For example, expert designers would attend or lead
278 stakeholder workshops and occasionally become involved in qualitative data collection. Teams that
279 delegated the design did so because they recognised that external experts might have specific
280 expertise and insights in relation to design and context:

281 *So I had all the information which came out saying you need to have this this this and this in*
282 *your intervention and then what I did was I took it to an NHS person, someone who knows*
283 *how the [...] intervention would look to give me a prototype...So the elements of it came from*
284 *the interview work and how it actually looked was someone in the NHS who could make it*
285 *work. INDEX13 – clinician, project lead, associated stakeholder*

286 *We contracted a couple of people who were very experienced in developing this sort of*
287 *intervention, to develop this new intervention. But to help them do that we fed them the*
288 *results of the consensus conference and in fact one of them was actually present at the*
289 *consensus meeting as well... I mean there's several reasons for working with groups like*
290 *[expert collaborator]. One is that they've got the real expertise. But two is because they're*
291 *outward facing into the world of service provision. INDEX16 clinician, senior lead, associated*
292 *stakeholder*

293 **Creative partnership.** This involved working together with stakeholders with the aim of maximising
294 creativity and the generation of new ideas. Here, the team included someone with specific expertise
295 in the process of design, often drawing on ideas from outwith the field of health. Teams in this
296 mode used games and exercises to encourage creative thinking.

297 *So an example was, and this was at a very early workshop, they split people into three*
298 *groups and we all had baseball caps to put on [laugh]. So one group was Team [tech*
299 *company], one group was Team [supermarket] and the other group was the [military*
300 *services], and then each group was tasked with 'if you had [a complex intervention], what*
301 *would it look like and how would it be delivered?' And so they went into a completely*
302 *different mode of thinking, and it just meant that people got away from the constraints and*
303 *systems and all that stuff that stops you thinking creatively, but rather than just saying 'oh*
304 *let's do blue sky thinking' it was better than that because it gave you a different hat to put*
305 *on, literally, hat to put on and to think about it from a different angle. INDEX01*
306 *methodologist, co-applicant*

307 **Negotiated design.** This often happened when design included working out and negotiating the
308 operational detail of the intervention with the people who would deliver it in practice. In these
309 cases, the core elements of the intervention might have been decided previously. The stakeholders
310 here were typically very expert and experienced in the context in which the intervention would be
311 used. A key difference between this and creative partnership was the extent to which the agreed
312 design was intended for use beyond those participants involved in the design process. In negotiated
313 design, the primary focus was on the current team and setting, and the expectation was that the
314 intervention would need to go through a similar negotiation process before delivery in other
315 settings. There appeared to be a bargaining process – between the development team's vision of
316 what the intervention should be, and the delivery team's limits of the changes they were prepared

317 to make to deliver it. Rather than a generalizable intervention, the primary aim of the negotiated
318 design process was the acceptance by the delivery team of a specific version of the intervention.

319 *So that's why we took a lot of time to translate our programme theory together with our*
320 *local stakeholders into the feasible programme which was adapted to the local context [...] to*
321 *translate it in to something that works within the local context of our hospital. INDEX23*
322 *clinician, project lead*

323 **Informed design:** This was a very common design mode. It shared some similarities with creative
324 partnership, frequently involving a series of stakeholder engagements such as workshops. A key
325 difference was that the stakeholder engagement was used by the team as a source of information
326 that was then considered alongside other sources of knowledge when the team generated the
327 intervention components. Teams operating in this mode tended to focus more on explicit knowledge
328 – “information” – while they did seek the experiential knowledge of stakeholders this tended to be
329 converted into explicit knowledge (e.g. via conduct and analysis of qualitative interviews) and then
330 considered as a resource alongside other evidence. Idea generation and decision making typically
331 happened at team meetings rather than in conjunction with external stakeholders. A second
332 difference was that although there was occasional mention of ideas, design was presented much
333 more as decision making, with the intervention appearing to emerge from the collated information
334 from different sources. The example from INDEX28 below is typical of this design – the stakeholder
335 group was used to sense check the emerging design but key decisions happened elsewhere.

336 *So we drew all the resources, I guess in a sense triangulated all of that information, and came up*
337 *with kind of a straw man of what the intervention looked like....we presented all the information*
338 *at the workshop to see how it resonated with people. INDEX28 clinician, senior lead*

339 **Structured design:** Here the design was framed by an external pre-existing structure such as a theory
340 or framework. Design consisted of working through a pre-existing framework, matching or
341 identifying intervention components to fit with the structure.

342 *If you take something like [theory], what it allows you to do is think broadly, that you're not*
343 *missing anything. So, when we all sit in a room, whatever shape or size of the group, the*
344 *purpose is to have a structured discussion where we're covering all the bases, we're not just*
345 *going 'what's foremost in our heads'. So, that's all it does in terms of prompt, right, we've*
346 *considered what's going on in the individual, we have considered psychologically,*
347 *emotionally, we are considering the external environment, social environment and the*
348 *physical environment... and you can apply that, at stakeholder meetings, apply it in any*
349 *arena. INDEX27 methodologist, co-applicant*

350 Similar approaches can be found in the literature (e.g. Band et al (8) whose HOME BP intervention
351 was designed with reference to the Behaviour Change Wheel and Normalisation Process Theory (30,
352 31)). Structured approaches like this have the advantage that the origin of intervention components
353 is relatively clear and replicable. However, some interviewees described intending to apply a specific
354 theory but not adhering to it because they had found it constraining and inflexible in practice.

355 *When we wrote the initial grant, [behaviour change theory] was absolutely an essential,*
356 *but...how we actually used it wasn't how we originally thought... so we thought we would*
357 *take a cook book off the shelf and then apply it and this would tell us what to do next... And*
358 *we went through so many sessions and it just wasn't actually helping. And with the most*
359 *respect to [health psychologist within team], [they] accepted that. It was telling us what we*
360 *were doing, it was telling us where what we were doing fitted into the behaviour change*
361 *theory in literature, but the [behaviour change theory] was not telling us where we should go*
362 *next. INDEX20 clinician, senior lead*

363 **My baby:** There was only one example of this entrepreneurial style in the sample, where almost all
364 the initial intervention design was conducted by one person, although stakeholders became involved
365 later when refining the intervention.

366 *The pathway I made rather paternalistically was my baby and I didn't have PPI I'm embarrassed*
367 *to say, I didn't involve primary care. INDEX30 clinician, project lead*

368 Although there had been a lack of stakeholder engagement during design, this did not appear to
369 have led to poor acceptability and feasibility and the interviewee was able to describe how this
370 intervention has been widely accepted and implemented in routine healthcare. This may have been
371 because the individual described how the intervention was based on years of thinking about the
372 problem and informal discussions with colleagues, as well as a literature review and data collection
373 to understand the context.

374 **Three challenges for intervention design**

375 In understanding the differences between these six design modes, and the challenges posed by
376 intervention design, we identified three key themes: “stabilising” (developing clear shared
377 understandings of) the intervention development to enable design; working with different types of
378 knowledge; and recognising and enabling creativity.

379

380 **Stabilising the development to enable design**

381 Participants often described a period during which the intervention development process became
382 unclear, stalled or appeared to go round in circles. This could take place at any point during
383 development, and teams described a situation that felt chaotic and messy and that needed to
384 “stabilise” before further design could take place. The size and diversity of intervention development
385 teams could lead to instability, as could a lack of clear leadership and direction:

386 *There are more people maybe with their own agendas now so it's not just the [original focus]*
387 *anymore, and if it's going out to all these different areas then... which is fine, but we've got*

388 *to, I don't know what we've got to do, I think it's because I don't know where we're going or*
389 *exactly what we're doing. INDEX31 patient co-applicant*

390 Teams were often unprepared for this period of instability and, in attempting to move forwards, the
391 actions taken could generate further problems. Faced with a lack of consensus, some people
392 reduced the size of their decision-making team. Although this might reduce the immediate challenge
393 of conflicting perspectives, this approach risked reducing the quality of the design, if the smaller
394 team lacked key skills.

395 *I think the issue has been that I thought [designer's] job was to facilitate the development of*
396 *the intervention. But the way they went about it was unacceptable to the PI [project lead] –*
397 *largely because of the differences in personality and working styles. So [project lead] then*
398 *decided that a smaller group... would develop the intervention. The issue – for me- has been*
399 *that I don't think we have had anyone with the skills needed to do this in that smaller group.*
400 *So we had endless painful meetings... it just felt like we wasted months on an incredibly*
401 *frustrating process. INDEX01 email follow up to interview methodologist, co-applicant*

402 For some teams, using a structure or theory (as in the “structured design” mode discussed earlier)
403 was helpful in facilitating the design process, because it provided a framework to work through.
404 However more commonly within our sample it was not helpful in the way expected, because the
405 framework did not seem to match the reality of the intervention context.

406 *We were trying to apply a model which was very neat, to a situation that was very messy, it*
407 *seemed to me. INDEX18 clinician, senior lead*

408 Stabilisation was achieved when there was a clear, shared understanding of the nature of the
409 problem and the direction of travel in terms of potential solutions. Sometimes teams could pinpoint
410 a specific stabilising factor that helped them to do this. As with the design of the intervention, some

411 interviewees described how the solution to dealing with the impasse came as a sudden insight or a
412 flash of inspiration.

413 *There was a bit where that was all a bit wibbly and big pieces of paper, and then we had*
414 *what we call a lightbulb moment, and then it came to us, in what we call the grid. And the*
415 *information was received into the grid, and there you could start to really see ‘we know this,*
416 *we know this, oh, and we know we don’t know this’ INDEX20 methodologist, co-applicant*

417 Conceptualising the intervention in a visual way seemed to help with stabilising the intervention. In a
418 similar manner to the “grid”; INDEX29 described drawing circles to see how bits of the intervention
419 connected to other parts. Developing and returning to logic and conceptual models could also fulfil a
420 similar role.

421 Key individuals could also act as stabilising factors; providing a clear sense of direction and purpose.
422 INDEX02 for example talked about how a designer acted as a guide during the design phase,
423 providing a stabilising structure (although designers could destabilise if other key team members
424 were not on board with this working style as in the earlier quote from INDEX01).

425 *[the funding application] was very vague as to how the intervention would be developed, it*
426 *said using co-design methods, or might have said using participatory methods. But then*
427 *when we got to that stage [project lead] got back in touch with [designer] and so [designer]*
428 *was involved right from the beginning of that intervention development stage and helped us*
429 *structure it really. INDEX02 methodologist, contract researcher*

430 **Working with different kinds of knowledge**

431 Development typically started, as previously noted, with a phase of knowledge generation, including
432 formal literature reviews. Design required developers to work with this knowledge and here
433 problems sometimes arose. Knowledge was rarely available in a consistent, comparable and directly
434 applicable form – it included formal, explicit knowledge, such as findings of literature reviews, and

435 more tacit, experiential knowledge such as the views and insights of stakeholders about the likely
436 acceptability and workability of the intervention.

437 This presented two linked challenges for the development team. The first of these was how to
438 proceed when knowledge from different sources conflicted. Teams in this situation had to decide
439 whether, for example, to give greater priority to the findings of the literature review or the views of
440 stakeholders – and how to compare these very different types of knowledge.

441 *I think the thing that was most interesting to me or most helped me was things like the*
442 *workshop and the meeting and gaining other people's perspectives because although results*
443 *from a survey and stats stuff can tell you something, I think people's opinions were really*
444 *important in the process. INDEX08 methodologist, contract researcher*

445 *I think it is very important to find the hole in the knowledge and to have a robust*
446 *understanding, and a depth of understanding in the area that you're trying to develop an*
447 *intervention in, but also being flexible about the literature review. And being practical about*
448 *bringing in your clinical expertise into that fold and giving that credence as well. INDEX09*
449 *clinician, project lead*

450 Underpinning intervention development were implicit and explicit aims and values (32). Different
451 forms and sources of knowledge (findings of a systematic review; qualitative research, team and
452 stakeholder views) might be valued differently. The relative priority given to different sources of
453 knowledge varied between teams, was unpredictable and could change during design – for example
454 stakeholders' tacit knowledge could overturn even strong prior evidence:

455 *I made a marvellous presentation to the PPI Group about why we were not going to work*
456 *with families, because part of the review suggested it wasn't necessary, part of the checking*
457 *with other colleagues we'd done, said it would be far too expensive, blah de blah. Everything*
458 *on the table said it was a bad idea. They totally turned our minds around. Because they*

459 *knew, they argued back about how it felt, how it was different. INDEX20 methodologist, co-*
460 *applicant*

461 The second area of challenge when working with different types of knowledge was translation. This
462 refers to the movement and making sense of ideas and information between different elements of
463 the design process, e.g. from a literature review, to design workshops; from a design workshop into
464 a team meeting to decide the prototype design. Knowledge generated during development, for
465 example from a systematic review or qualitative research could be difficult to apply in design:

466 *So everybody says 'oh yeah we're going to do... we'll do some qual and then we'll do some*
467 *task groups and then we'll have our intervention' and so I think people have an idea of what*
468 *the process should consist of but I think what people don't understand is the real nitty gritty*
469 *of that. So how you turn, so like with our five themes, I think that's quite a good example,*
470 *how d'you go from five themes to an intervention? What's the guidance on that? INDEX01*
471 *methodologist, co-applicant*

472 To translate their knowledge into a usable form, some teams created “evidence statements”, which
473 summarised key findings from the evidence review, thought to be relevant to the design. However,
474 the language used within the evidence statement might not be accessible to all intended audiences.
475 One potential solution was to further translate the statements into a visual form.

476 *In that first workshop we had visual graphics put on the walls around the room in which we*
477 *had the workshop going on... so it was whatever the evidence statements were in a*
478 *summarised way just as visual triggers around the room. INDEX02. Methodologist, contract*
479 *researcher*

480 Teams often anticipated the need to translate academic findings into a non-technical format for
481 stakeholders, but translation was also an issue between different parts of the team or network of
482 collaborators.

483 *We definitely found in terms of language and use of terminology, a lot of the disagreements*
484 *and the tensions that were going on were more that people weren't understanding what the*
485 *others were saying, rather than they completely disagreed - sometimes if it was on email*
486 *people wouldn't be in agreement but then if we all sat down together and were able to*
487 *explain it, we realised everyone was trying to say the same thing but using different terms,*
488 *different language. INDEX02 methodologist, contract researcher*

489 A drawback of translation was that it usually involved a filtering process - someone – usually one or
490 more team members – had to decide what information was relevant and appropriate to present.
491 Thus the translation process privileged certain perspectives. Some teams deliberately avoided the
492 challenge of translation, as here where INDEX29 describes preferring stakeholder input not to be
493 influenced by the perceptions of the research team:

494 *We gave them [stakeholders] very little information. We didn't want to tell them how we*
495 *thought it was going to work, we wanted them to tell us how they thought it would work.*
496 *INDEX29 clinician, senior lead*

497 **Recognising and enabling creativity**

498 The role of creativity, in terms of where ideas came from about the intervention, and how these
499 ideas were generated, was often unclear and under-acknowledged. Developers could find it hard to
500 articulate how the ideas for their intervention had come about.

501 *RES: So on that project I think... I mean, I don't know because it's still like "and then the*
502 *magic happened".*

503 *INT: It's the magic bit I'm trying to...*

504 *RES: I know it is but I don't think I can really unpick it. INDEX01 methodologist, co-*
505 *applicant*

506 Developers operating in the creative partnership mode were most likely to pay attention to
507 maximising creativity within the design process.

508 *It's really just about the kinds of tools and activities and the questions that I would use to*
509 *support people to come up with ideas. INDEX07 methodologist, wider team*

510 *We had different groups, so patients, volunteers, healthcare providers, community*
511 *organisations, and within each of the groups there would be smaller groups of two or three*
512 *people that would then come up with their persona. So it wouldn't be their own perspective*
513 *[...]so then the conversation emerged, well how would they find out about a programme like*
514 *this...who would they talk to, what kind of policies are in place...So they really got into the*
515 *nitty gritty nuts and bolts of the intervention to talk about all of this but through the eyes of*
516 *their persona...And when we added up all the things that we got from the groups... , we*
517 *found that we had probably thought about half of the things beforehand and the other half*
518 *were things we hadn't considered. INDEX29 clinician, senior lead*

519

520 The 'my baby' example also talked a lot about ideas

521 *There must be countless clinicians like me who have an idea and don't know where to slot it*
522 *in, and does the NHS, do we need a portfolio of ideas, an ideas forum? INDEX30 clinician,*
523 *project lead*

524 Developers working in other design modes tended to talk a lot less about where and how the ideas
525 for their interventions arose. Design was discussed instead as a set of decisions made within
526 meetings, without reference to ideas and creativity. This relative absence of creativity from
527 descriptions of the development of interventions may be because ideas do not arise in a neat,
528 systematic or replicable way.

529 *It jars a little bit with the language of health intervention development ...the way that other*
 530 *disciplines or social science would describe what we do... you know, it's very much getting a*
 531 *replicable process and a rigorous one and I think it's really interesting to me the language*
 532 *that's used to describe it because I think what design brings to that, that isn't there is the*
 533 *acknowledgement that, creativity it needs space and you need to inspire people's*
 534 *imaginations a little bit and tap into that. INDEX07 methodologist, wider team*

535 The six modes that we identified differed in how they related to these three challenges of
 536 intervention development. Table 2 outlines features of the six design modes in relation to these
 537 three themes.

538 **Table 2 – Modes of intervention design and themes relating to the challenges of the intervention**
 539 **design process**

| | Stabilising | Working with Knowledge | Creativity |
|-----------------|---|---|--|
| Delegated mode | Delegation usually requires a clear brief for design. Strong relevant experience stabilises process. Problems can arise if design team move too far from solutions envisaged by team. | Mainly practical wisdom, craftsmanship – incorporates scientific element in design brief. | Design team have strong practical and technical contextual knowledge increasing creativity – but potential solutions may be limited to those within designers' experience/expertise. |
| Negotiated mode | Operationalising core design features and/or programme theory (33) | Focus is on practical, context specific knowledge. Scientific | Creative solutions to challenge of operationalisation. |

| | | | |
|----------------------------------|--|---|--|
| | <p>provides a clear objective as long as there is a shared view of desired endpoint. Participants work together towards a “win-win” outcome.</p> | <p>element is incorporated in programme theory.</p> | <p>Mobilise practical knowledge to find solutions.</p> |
| <p>Creative partnership mode</p> | <p>Clear design process can provide stability – but this may be dependent on the skills of those individual designers involved, and the preparedness of other team members to engage with unfamiliar approaches.</p> | <p>Often focus is on practical and social knowledge. Teams can struggle with how to incorporate scientific knowledge.</p> | <p>Strong focus on creating environment which is enabling of ideation.</p> |
| <p>Informed mode</p> | <p>Often focus on defining the problem – less solution focused.</p> | <p>Most likely to rely on formal and scientific knowledge – access to tacit knowledge more likely to be via more formal methods such as qualitative research.</p> | <p>Focus on knowledge in form which may be less likely to generate ideas (formal rather than active and experiential). Ideation may be limited, unacknowledged and occurs within team.</p> |

| | | | |
|------------------------|--|--|---|
| <p>“My baby” mode</p> | <p>Solution-focused – individual has a clear sense of direction – but may struggle to take forward unless able to engage others in their vision.</p> | <p>Practical and explicit knowledge resident in one person (or small team). May suffer from less systematic consideration of accessing tacit knowledge of all relevant stakeholders.</p> | <p>Often driven by a creative idea but may need support to creatively fill in the detail.</p> |
| <p>Structured mode</p> | <p>Structure may be helpful if simple and a good fit – but can lead to cognitive overload, and structure may not help with solution definition.</p> | <p>Depends on the nature of the structure - where theories formed the structure this could lead to an emphasis on scientific knowledge, and less attention to accessing tacit knowledge of stakeholders.</p> | <p>Structure may restrict the design process.</p> |

540

541

542 **Discussion**

543 There was considerable variation in how developers approached design and this was an element of
544 intervention development which could be challenging. In seeking to understand this variation we

545 have characterised six different modes of design, which vary in terms of how ideas are generated
546 and decisions are made. We also identified three key themes: stabilising the development to enable
547 design; working with different kinds of knowledge and recognising and enabling creativity. These
548 themes relate to important differences between the modes and the challenges presented when
549 integrating design with research methods.

550 Our inductive theme, “stabilising the development to enable design” has links with the concept of
551 equivocality, “*the existence of multiple and conflicting interpretations among project participants*”
552 (34 p553). Frishammar highlights that design teams tend to focus on a reduction of uncertainty –
553 with information generating activities. Less attention may be paid to the reduction of equivocality,
554 although both are essential to successful project completion. Whereas uncertainty reduction
555 activities focus on collecting and analysing information, equivocality reduction requires discussion
556 and work to achieve consensus and shared understanding. As with the intervention developers that
557 we spoke to who generally had considerable expertise and experience of reviewing literature, the
558 engineers in Frishammar’s research knew how to address uncertainty, but struggled more with
559 equivocality.

560 In working to reduce instability/equivocality, expressing the intervention visually and working
561 together to create a logic model appeared to be helpful. This finding supports that of de Silva et al
562 (35) who found that developing a Theory of Change together facilitated stakeholder involvement in
563 design. Objects and representations may be helpful in co-ordinating work activity (36) particularly
564 when these act as “boundary objects” – creating a bridge between different social worlds (for
565 example between academics and practitioners or between patients and clinicians) (37). By contrast,
566 for some teams, attempting to use an existing theory to structure their design appeared to increase
567 equivocality. This may be because attempting to adhere to a structured approach has a “cognitive
568 cost” which adds to the “cognitive load” of design (38).

569 We identified that intervention design involved working with different types of knowledge; formal or
570 explicit knowledge such as the results of a literature review and tacit knowledge – such as the
571 practical wisdom of stakeholders. A challenge that came across clearly in our data is that often this
572 knowledge is conflicting, there may be gaps, or the knowledge may not be directly transferable to
573 the design process. Evidence review has an important role in most approaches to intervention
574 development (2) and formal knowledge in the form of meta-analysis and randomised controlled
575 trials is viewed as the most robust form of evidence to inform decision making (39) (40). However
576 Dixon Woods highlights the risks of valuing scientific knowledge over practical and social wisdom:
577 *“Scott sees part of the problem of [top down state] interventions as lying in hubris about the*
578 *superiority of scientific knowledge and a corresponding under-valuing of insider, local, experience-*
579 *based, contextual knowledge” (41 p96) (42).* Our analysis suggests that intervention developers do
580 value practical and social wisdom and that although evidence and theory are prioritised in published
581 guidance, in practice, stakeholder opinion may be given more weight in design.

582 The ability of a design team to work effectively with different types of knowledge may also affect
583 their capacity to generate innovative ideas. Nonaka identifies four ways in which explicit and tacit
584 knowledge interact (16). For intervention design a key point is that these different explicit and tacit
585 knowledge interactions may not be equally successful in terms of generating novel ideas. For
586 example, socialisation (tacit to tacit: individuals working together informally e.g. a co-design
587 workshop) and internalisation (explicit to tacit: application of formal explicit knowledge through
588 experience or experimentation e.g. engaging with prototypes) may be more likely to result in
589 innovative ideas than externalisation (tacit to explicit e.g. conducting formal qualitative research)
590 and combination (bringing together explicit knowledge e.g. producing a literature review) (43).
591 However, with any design process the openness to new ideas when engaging with people is likely to
592 be critical, regardless of roles, the method of engagement or type of knowledge being discussed.

593 We identified that the extent to which creativity was discussed and the process of ideation was
594 made explicit varied depending on the mode in which the designers were operating. Particularly
595 among developers in the informed mode, there was a tendency to see design as being more about
596 identifying components that had been found to be effective in previous research, rather than
597 seeking to expand the possible solutions with more “blue sky” thinking. There is a risk with this
598 approach to development of reinventing the wheel – endlessly recycling components of existing
599 interventions. Two recent reviews of innovation in health care found that most developments they
600 identified were adaptations or iterations rather than de-novo (20, 44). This may be because more
601 exploratory research does not sit easily with health research standards, and is seen as less
602 methodologically rigorous and more risky (20). Small and incremental changes can be impactful if,
603 for example, they lead to substantially wider take up of an intervention, or successful application in
604 new contexts. However, in the longer term, without more radical and disruptive interventions, the
605 pace of improvement in health is likely to be slow (45).

606 Roberts et al (19) suggest that design thinking can help teams to avoid some of the pitfalls of other
607 healthcare design processes including group think and a tendency to suppress dissenting voices (1).
608 They further suggest that there are important differences between design-led and science-led
609 approaches with scientists more likely to use: “*pre-formed hypotheses or theory-driven solution*
610 *approaches*”, while designers “*put more emphasis on synthesizing information and ideas from many*
611 *different sources, in search of new and unconventional solutions.*” (19 p12). Although our sample
612 included examples where involvement of a designer or design thinking was felt to be hugely
613 beneficial, it also included one example where the involvement of a designer had obstructed
614 progress. Not all designers will work effectively with all problems and all teams. The differentiation
615 between problem and solution focus can also be overstated. As in clinical decision making where the
616 choice and process of diagnosis will be informed by the treatment options available (46), so with
617 design, problem definition and design solution cannot be fully disentangled (17).

618 The six modes that we identified each had strengths and weaknesses in relation to the three areas of
619 stability, working with knowledge and creativity. Current MRC guidance focuses on literature review
620 and use of theory as key elements in the early phases of intervention development (6). However our
621 analysis suggests that those modes adhering most closely to this guidance – informed and structured
622 design – may prioritise scientific knowledge over practical wisdom, and problem definition over
623 solution identification, and as a result may experience equivocality and inadequate ideation.

624 We have described design as including ideation – the generating of ideas about the form, nature,
625 components and delivery of the intervention, and decision making – deciding which of these ideas to
626 include and which to reject. In our study the creative partnership mode incorporated both attention
627 to ideation and to power sharing. Partnership approaches have tended to emphasise equality in
628 decision making but may pay less attention to how to support diverse stakeholders to generate ideas
629 (2). Incorporating tools from design thinking when conducting co-design may assist diverse
630 stakeholders to contribute fully to the design process – helping to address concerns expressed by
631 some public contributors that their involvement is tokenistic and underdeveloped (47).

632 The design modes differed in the extent to which they involved different sectors – academic, health
633 service, other non-profit sectors, for-profit organisations. In our sample, those who had delegated
634 design, often across sectors, were positive about the benefits this brought in terms of expertise in
635 design, and in preparing for implementation. However Horvath et al (25), found that developers of
636 internet-based health interventions experienced challenges when working with sub-contractors,
637 including when developing contracts and, because of differences in values, objectives and language.

638 The negotiated design mode also involved working across sectors, typically involved translating a
639 more abstract version of the intervention into a working version – with the negotiation being
640 between a more academic development team and practitioners. Guidance on intervention
641 development could usefully include attention to the benefits and challenges of working with design
642 partners across sectors (7).

643 The “my-baby” example in our sample was a practising clinician. Intervention development for
644 healthcare frequently happens outside an academic context (48). Such development might be more
645 open to methods and practices which originate from non-academic settings (20) Further research
646 could usefully explore the extent to which such activity is different from that described here, so that
647 best practice can be identified and shared.

648 Currently, we lack evidence as to which design modes for complex intervention development are
649 most likely to lead to substantial health gains. Different modes will suit different intervention
650 developments and it is likely that each mode has its place. However it is important that the pros and
651 cons of each are understood so that developers can take steps to address potential gaps and
652 shortcomings. Research that compares different approaches to intervention design would be
653 helpful. Currently this is difficult not only because many design approaches are not standardised and
654 not clearly described, but also because different fields have different ideas about how success of
655 development should be measured (20, 32). Clearer and more consistent reporting of the methods
656 used in intervention development is needed.

657 The strengths of this study are the novelty of interviewing developers who differed in terms of their
658 role within the development team their development experience, and the type of intervention and
659 setting they had worked with. Design is a neglected area in healthcare research methodology, which
660 could impact on both effectiveness of patient care and research waste (32, 49, 50). The updated
661 MRC framework (5) could usefully include approaches, such as co-creation and design thinking,
662 which enable ideation and adequate attention to context, alongside evidence and theory.

663 A limitation of this paper is that the need to protect participants’ anonymity has restricted the
664 information that we are able to provide about each interviewee and intervention development
665 discussed. Anonymity was a significant concern for some participants, although others indicated that
666 they would have been willing to have their quotes attributed to them as named individuals. Future
667 research with experts might usefully consider a mixed consent model, whereby those participants

668 willing to be named can be fully recognised for their contributions, and those preferring anonymity
669 can participate on this basis (51). A further limitation of this research was that the sample was
670 predominantly UK based and did not include any participants from lower income countries. This was
671 in part because the review of primary research from the wider INDEX study, used to identify
672 participants, did not identify many papers from lower income countries. The small number of
673 participants from North America and Europe reported similar issues in relation to design and we did
674 observe considerable consistency in relation to our themes across very different developments. It
675 therefore seems likely that the ideas discussed in this paper are relevant to many healthcare design
676 contexts. We do not aim to create an exhaustive typology of design but rather to start a
677 conversation about the way design differs in different contexts. There are likely to be other design
678 modes and we would welcome further research to identify and characterise these, or to refine the
679 modes that we suggest here. Publishing reports of design processes within intervention
680 development (52) will assist this conversation.

681 **Conclusion**

682 Health research has tended to neglect the design elements of intervention development, focusing
683 more on the underpinning theory and evidence. This paper has highlighted the wide variation in
684 approach to design taken by intervention developers. It has also highlighted that this is an aspect of
685 intervention development that teams sometimes find challenging and where issues with equivocality
686 (what are we doing and what do we do next) can be particularly apparent. Teams are starting to
687 publish work describing in detail their design processes, providing helpful examples for other
688 developers. However, as this literature expands there is a risk that novice developers will go from a
689 lack of available models to drowning in a sea of different options. Future research should continue
690 to bring together and critically examine different design approaches. Guidance for intervention
691 development in health has tended to operate within a rational model that sees design as proceeding
692 in a predictable and controlled manner from acquired knowledge. Our study suggests that design

693 rarely reflects this rational ideal. Intervention developers require guidance and support to work
694 effectively with different types of knowledge, to help design progress more smoothly and to
695 maximise creativity.

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820