**HowDoes *Guanxi* Shape Entrepreneurial Behaviour?**

**The Case of Family Businesses in China**

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Shihang Su is a visiting lecturer at the Southampton Business School where he primarily teaches Family Business. He acquired his PhD at the Southampton Business School in 2020. His research experience has focused on entrepreneurship and management in small and medium enterprises and family businesses since 2014. He is currently involved in research projects regarding family business founding structures, the paradox of family business, and the succession of the family business in the post-pandemic world.

## Laura A Costanzo is a Full Professor of Strategy, Innovation and Entrepreneurship at the University of Southampton. She held positions at the University of Surrey and University of Leeds. Her research interests cover social and sustainable entrepreneurship, strategic decision making and entrepreneurial behaviour of SMEs and family businesses. She has published articles in the British Journal of Management, Entrepreneurship & Regional Development, Journal of Small Business Management, European Management Review, and European Journal of Finance.

## Knut Lange is Senior Lecturer in International Business at Royal Holloway, the University of London. He has held positions at the University of Surrey, the Humboldt University Berlin, the Freie Universität in Berlin and the University of Groningen. His research covers comparative country studies, family businesses, entrepreneurship education and innovation. He has published numerous articles in leading journals, including the British Journal of Management, Research Policy, International Business Review, and Socio-Economic Review.

Abby Ghobadian is Emeritus Professor at Henley Business School. His research examines reasons for heterogeneous organizational performance and organizational performance improvement. He is the past‐president of BAM and has served on a number of government task forces. Abby is a fellow of BAM and the Academy of Social Sciences as well as a Companion of Chartered Institute of Management (CCMI). He was awarded an honorary doctorate by the University of Pecs.

Michael A. Hitt is a University Distinguished Professor Emeritus at Texas A&M University. He is a former editor of the Academy of Management Journal and the Strategic Entrepreneurship Journal. He is a Fellow in the Academy of Management, Strategic Management Society, and Academy of International Business. He is a former President of the Academy of Management and Strategic Management Society. Research.com listed him as the third highest ranked Business and Management scientist.

R. Duane Ireland is a University Distinguished Professor in Mays Business School at Texas A&M University. He holds the Benton Cocanougher Chair in Business. He is a former editor of the Academy of Management Journal and a former president of the Academy of Management. Recently, he completed his service as interim dean of Mays Business School. Strategic entrepreneurship, entrepreneurship in informal economies, and strategic implementation practices are his current research interests.